

Motorola Austin Alumni Club

**2019 Performance to Budget
2020 Budget Proposal**

Motorola Austin Alumni Club

2019 Budget Analysis & 2020 Proposal

- Operational trends basically flat last 3 years:

<u>Year</u>	<u>Deficit</u>
2014	(\$3200)
2015	\$2038)
2016	(\$817)
2017	(\$652)
2018	(\$500)
2019	(\$635)

- In 2019 scholarship fund raised \$1205, budget was \$1000. No scholarship was awarded. Total club was \$570 in the black w/scholarship. 2019 budget is \$1000 with \$250 per quarter raffle.
- 2019 scholarship award budgeted at \$2500 (2019 rate). Current scholarship balance is \$4485
- Balance of 2020 budget proposal in line with 2019 budget and results.

Motorola Austin Alumni Club

2019 Budget vs. Actual

	<u>2019 Budget</u>	<u>2019 Actual</u>	<u>2019 Delta</u>	<u>Comments</u>
Ending Bank Balance	\$10,052.81	\$10,957.42	\$904.61	Scholarship strength
Income				
Membership Dues	\$800.00	\$893.00	\$93.00	
Christmas Lunch	\$1,575.00	\$1,785.00	\$210.00	
Picnic	\$800.00	\$570.00	(\$230.00)	
Contributions	\$0.00	\$12.69	\$12.69	
<i>Scholarship</i>	\$1,000.00	\$1,205.00	\$205.00	
Checking Interest	\$3.00	\$2.86	(\$0.14)	
Total Income	\$4,178.00	\$4,468.55	\$290.55	
Expense				
Quarterly Meetings	\$880.00	\$905.94	(\$25.94)	
Meals/Drinks	\$640.00	\$685.09	(\$45.09)	
Door Prizes/Other	\$240.00	\$220.85	\$19.15	
Picnic	\$720.00	\$751.26	(\$31.26)	
Rental	\$60.00	\$60.00	\$0.00	
Food/Drinks	\$500.00	\$531.26	(\$31.26)	
Door Prizes	\$160.00	\$160.00	\$0.00	
Christmas Lunch	\$1,850.00	\$2,112.97	(\$262.97)	
Food/Drinks	\$1,700.00	\$1,962.97	(\$262.97)	
Door Prizes	\$150.00	\$150.00	\$0.00	
Postal	\$15.00	\$80.77	(\$65.77)	
Post Office Box	\$0.00	\$0.00	\$0.00	
Postage/Supplies	\$15.00	\$80.77	(\$65.77)	
Scholarship	\$1,000.00	\$0.00	\$1,000.00	
WebPage	\$48.00	\$48.00	\$0.00	
Server Hosting	\$20.00	\$20.00	\$0.00	
Domain Name (2 Yrs)	\$28.00	\$28.00	\$0.00	
Total Expense	\$4,513.00	\$3,898.94	\$614.06	
Surplus / Shortage	(\$335.00)	\$569.61	\$904.61	

	<u>2019 Bdgt Cost</u>	<u>2019 Act Cost</u>
Picnic	\$80.00	(\$181.26)
Christmas Lunch	(\$275.00)	(\$327.97)
Total Net Cost	(\$195.00)	(\$509.23)

2019 Event Balance Sheet Cost Analysis

Event	February Meeting	May Meeting	July Picnic	August Meeting	November Meeting	Christmas Party	Totals
Income	\$0.00	\$0.00	\$570.00	\$0.00	\$0.00	\$1,785.00	\$2,355.00
Per Person			\$15.00			\$35.00	
Expense							
Rental	\$0.00	\$0.00	\$60.00	\$0.00	\$0.00	\$0.00	\$60.00
Meals & Drinks	\$154.30	\$158.37	\$531.26	\$186.21	\$186.21	\$1,962.97	\$3,179.32
Door Prizes/Other	<u>\$60.00</u>	<u>\$0.00</u>	<u>\$160.00</u>	<u>\$60.00</u>	<u>\$60.00</u>	<u>\$150.00</u>	<u>\$490.00</u>
Total	\$214.30	\$158.37	\$751.26	\$246.21	\$246.21	\$2,112.97	\$3,729.32
Delta	(\$214.30)	(\$158.37)	(\$181.26)	(\$246.21)	(\$246.21)	(\$327.97)	(\$1,374.32)
Attendees	42	30	38	42	28	51	
Total Cost/Person	\$5.10	\$5.28	\$19.77	\$5.86	\$8.79	\$41.43	
Subsidized Cost/Person	(\$5.10)	(\$5.28)	(\$4.77)	(\$5.86)	(\$8.79)	(\$6.43)	

Notes: 1) 2019 Xmas luncheon "extras" include: event fee-\$290.68 (20%), tax- \$143.99 and tip- \$75, total of \$509.67
2) Didn't play bingo in May mtg (\$60) due to time constraint

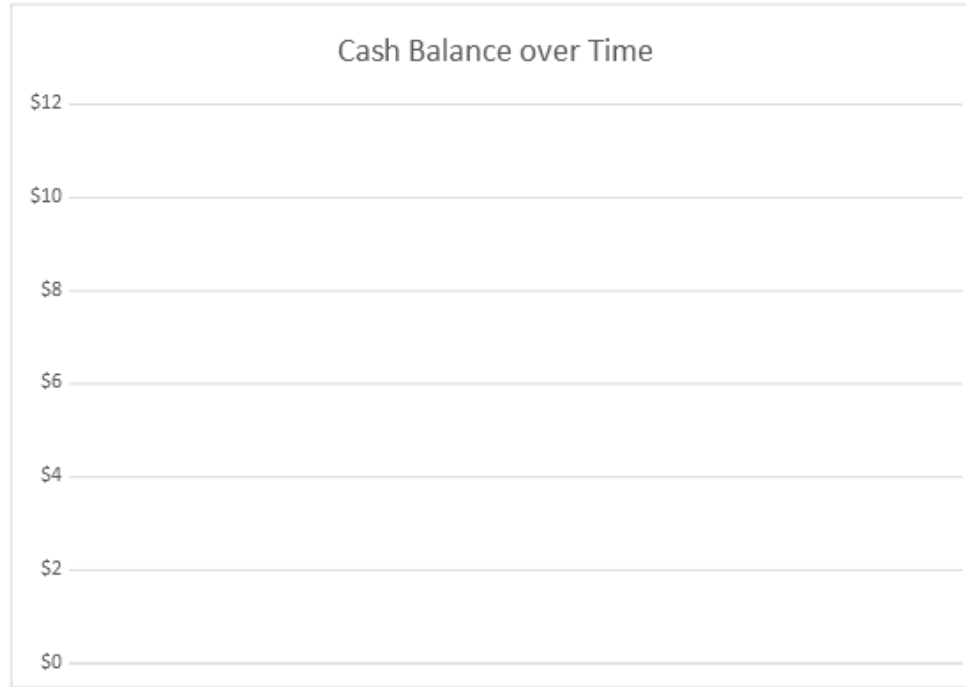
**Motorola Austin Alumni Club
2019 Event Balance Sheet
Operational**

Event	February Meeting	May Meeting	July Picnic	August Meeting	November Meeting	Christmas Party	Totals
Income	\$0.00	\$0.00	\$570.00	\$0.00	\$0.00	\$1,785.00	\$2,355.00
Expense							
Rental	\$0.00	\$0.00	\$60.00	\$0.00	\$0.00	\$0.00	\$60.00
Meals & Drinks	\$154.30	\$158.37	\$531.26	\$186.21	\$186.21	\$1,962.97	\$3,179.32
Door Prizes/Other	<u>\$60.00</u>	<u>\$0.00</u>	<u>\$160.00</u>	<u>\$60.00</u>	<u>\$60.00</u>	<u>\$150.00</u>	<u>\$490.00</u>
Total	\$214.30	\$158.37	\$751.26	\$246.21	\$246.21	\$2,112.97	\$3,729.32
Delta	(\$214.30)	(\$158.37)	(\$181.26)	(\$246.21)	(\$246.21)	(\$327.97)	(\$1,374.32)

Income:		Income:		Income:		Income:	
<u>2016</u>		<u>2017</u>		<u>2018</u>		<u>2019</u>	
Events	\$1,950.00	Events	\$2,065.00	Events	\$2,140.00	Events	\$2,355.00
Dues	\$775.00	Dues	\$1,110.00	Dues	\$880.00	Dues	\$893.00
Donation	\$15.00	Donation	\$10.00	Donation	\$32.24	Donation	\$12.69
Interest	<u>\$2.36</u>	Interest	<u>\$2.09</u>	Interest	<u>\$2.02</u>	Interest	<u>\$3.30</u>
Total	\$2,742.36	Total	\$3,187.09	Total	\$3,054.26	Total	\$3,263.99
Expense		Expense		Expense		Expense	
Events	\$3,546.41	Events	\$3,501.56	Events	\$3,431.78	Events	\$3,729.32
Other	<u>\$132.92</u>	Other	<u>\$338.30</u>	Other	<u>\$123.34</u>	Other	<u>\$128.77</u>
Total	\$3,679.33	Total	\$3,839.86	Total	\$3,555.12	Total	\$3,858.09
Deficit	(\$936.97)	Deficit	(\$652.77)	Deficit	(\$500.86)	Deficit	(\$594.10)

Motorola Austin Alumni Club Cash Analysis w/o Scholarship Funds Nov'2014 thru Jan'2020

Quarterly Mtg	Cash Balance	Burn/month
Nov'2014	\$12,046	
Feb'2015	\$10,978	-\$356
May'2015	\$11,357	\$126
Aug'2015	\$10,431	-\$309
Nov'2015	\$9,631	-\$267
Feb'2016	\$9,114	-\$172
May'2016	\$8,880	-\$78
Aug'2016	\$8,237	-\$214
Nov'2016	\$8,076	-\$54
Feb'2017	\$7,993	-\$28
May' 2017	\$7,927	-\$22
Aug'2017	\$7,287	-\$213
Nov'2017	\$7,091	-\$65
Feb"2018	\$7,581	\$163
May'2018	\$7,431	-\$50
Aug'2018	\$7,407	-\$8
Nov'2018	\$6,753	-\$218
Jan'2019	\$7,107	\$118
May'19	\$6,956	-\$38
Aug'19	\$6,445	-\$170
Nov'19	\$6,655	\$70
Jan'2020	\$6,471	-\$92



May'17	\$120
Aug'17	\$400
Nov'17	\$470
Feb'18	\$880
May'18	\$1,145
Aug'18	\$2,731
Nov'18	\$2,896
Jan'19	\$3,281
May'19	\$3,625
Aug'19	\$3,990
Nov'19	\$4,120
Jan'20	\$4,485

Scholarship Fund Balance

Motorola Austin Alumni Club

Actual 2018/2019 vs. 2020 Proposed

	<u>Actual 2018</u>	<u>Actual 2019</u>	<u>2020 Proposed</u>	<u>19 / '20 Delta</u>	<u>Comments</u>
Ending Bank Balance	\$10,387.81	\$10,957.42	\$8,842.42	(\$2,115.00)	
Club	\$7,107.29	\$6,471.90	\$5,856.90	(\$615.00)	
Scholarship	\$3,280.52	\$4,485.52	\$2,985.52	(\$1,500.00)	
Income					
Membership Dues	\$880.00	\$893.00	\$900.00	\$7.00	60 people@ \$15
Christmas Lunch	\$1,540.00	\$1,785.00	\$1,575.00	(\$210.00)	45 people @ \$35
Picnic	\$600.00	\$570.00	\$800.00	\$230.00	40 people @ \$20
Contributions	\$32.24	\$12.69	\$0.00	(\$12.69)	
Checking Interest	\$2.41	\$2.86	\$3.00	\$0.14	
Club Tot	\$3,054.65	\$3,263.55	\$3,278.00	\$14.45	
Scholarship	\$4,933.00	\$1,205.00	\$1,000.00	(\$205.00)	\$250 per Qtr
Total Income	\$7,987.65	\$4,468.55	\$4,278.00	(\$190.55)	
Expense					
Quarterly Meetings	\$820.21	\$905.94	\$880.00	\$25.94	
Meals/Drinks	\$640.21	\$685.09	\$640.00	\$45.09	\$160 per mtg
Door Prizes/Misc	\$180.00	\$220.85	\$240.00	(\$19.15)	\$15 x4 per mtg
Picnic	\$707.76	\$751.26	\$720.00	\$31.26	
Rental	\$60.00	\$60.00	\$60.00	\$0.00	City Pavilion
Food/Drinks	\$487.76	\$531.26	\$500.00	\$31.26	
Door Prizes	\$160.00	\$160.00	\$160.00	\$0.00	
Christmas Lunch	\$1,903.81	\$2,112.97	\$2,150.00	(\$37.03)	
Food/Drinks	\$1,753.81	\$1,962.97	\$2,000.00	(\$37.03)	2018 Rate
Door Prizes	\$150.00	\$150.00	\$150.00	\$0.00	\$25 x6
Postal	\$75.34	\$80.77	\$95.00	(\$14.23)	
Post Office Box	\$0.00	\$0.00	\$0.00	\$0.00	
Postage/Supplies	\$75.34	\$80.77	\$95.00	(\$14.23)	Planned Mailings
WebPage	\$48.00	\$48.00	\$48.00	\$0.00	
Server Hosting	\$20.00	\$20.00	\$20.00	\$0.00	
Domain Name (2 Yrs)	\$28.00	\$28.00	\$28.00	\$0.00	
Club Total	\$3,555.12	\$3,898.94	\$3,893.00	\$5.94	
Scholarship	\$2,532.48	\$0.00	\$2,500.00	(\$2,500.00)	Non-operational Scholarship
Total Expense	\$6,087.60	\$3,898.94	\$6,393.00	(\$2,494.06)	
Club Sur/Short	(\$500.47)	(\$635.39)	(\$615.00)		
Scholarship Sur/Short	\$2,400.52	\$1,205.00	(\$1,500.00)		
Surplus / Shortage	\$1,900.05	\$569.61	(\$2,115.00)	(\$2,684.61)	

Motorola Austin Alumni Club

2020 Reference Charts

Motorola Austin Alumni Club
Actual - 2017 vs. 2018 vs. 2019

	<u>Actual 2017</u>	<u>Actual 2018</u>	<u>Actual 2019</u>	<u>18/19 Delta</u>
Club	\$7,635.48	\$7,107.29	\$6,471.90	(\$635.39)
Scholarship	\$800.00	\$3,280.52	\$4,485.52	\$1,205.00
Ending Bank Balance	\$8,435.48	\$10,387.81	\$10,957.42	\$569.61
Income				
Membership Dues	\$1,110.00	\$880.00	\$893.00	\$13.00
Christmas Lunch	\$1,450.00	\$1,540.00	\$1,785.00	\$245.00
Picnic	\$615.00	\$600.00	\$570.00	(\$30.00)
Contributions	\$10.00	\$32.24	\$12.69	(\$19.55)
Scholarship Fund	\$880.00	\$4,933.00	\$1,205.00	(\$3,728.00)
Checking Interest	\$2.09	\$2.41	\$2.86	\$0.45
Total Income	\$4,067.09	\$7,987.65	\$4,468.55	(\$3,519.10)
Expense				
Quarterly Meetings	\$924.00	\$820.21	\$905.94	(\$85.73)
Meals/Drinks	\$680.00	\$640.21	\$685.09	(\$44.88)
Door Prizes/Misc	\$244.00	\$180.00	\$220.85	(\$40.85)
Picnic	\$684.00	\$707.76	\$751.26	(\$43.50)
Rental	\$60.00	\$60.00	\$60.00	\$0.00
Food/Drinks	\$464.00	\$487.76	\$531.26	(\$43.50)
Door Prizes	\$160.00	\$160.00	\$160.00	\$0.00
Christmas Lunch	\$1,893.00	\$1,903.81	\$2,112.97	(\$209.16)
Food/Drinks	\$1,743.00	\$1,753.81	\$1,962.97	(\$209.16)
Door Prizes	\$150.00	\$150.00	\$150.00	\$0.00
Postal	\$238.30	\$75.34	\$80.77	(\$5.43)
Post Office Box	\$76.00	\$0.00	\$0.00	\$0.00
Postage/Supplies	\$162.30	\$75.34	\$80.77	(\$5.43)
Charitable Contributions	\$880.00	\$2,532.48	\$0.00	\$2,532.48
WebPage	\$100.00	\$48.00	\$48.00	\$0.00
Server Hosting	\$100.00	\$20.00	\$20.00	\$0.00
Domain Name (2 Yrs)	\$0.00	\$28.00	\$28.00	\$0.00
Total Expense	\$4,719.30	\$6,087.60	\$3,898.94	\$2,188.66
Surplus / Shortage	(\$652.21)	\$1,900.05	\$569.61	(\$1,330.44)

Motorola Austin Alumni Club

Actual - 2017 vs. 2018 vs. 2019

	<u>Actual 2017</u>	<u>Actual 2018</u>	<u>Actual 2019</u>	<u>18/19 Delta</u>	<u>Prop '20</u>	<u>19/20Delta</u>
Club	\$7,635.48	\$7,107.29	\$6,471.90	(\$635.39)	\$5,856.90	(\$615.00)
Scholarship	\$800.00	\$3,280.52	\$4,485.52	\$1,205.00	\$2,985.52	(\$1,500.00)
Ending Bank Balance	\$8,435.48	\$10,387.81	\$10,957.42	\$569.61	\$8,842.42	(\$2,115.00)
Income						
Membership Dues	\$1,110.00	\$880.00	\$893.00	\$13.00		
Christmas Lunch	\$1,450.00	\$1,540.00	\$1,785.00	\$245.00		
Picnic	\$615.00	\$600.00	\$570.00	(\$30.00)		
Contributions	\$10.00	\$32.24	\$12.69	(\$19.55)		
Scholarship Fund	\$880.00	\$4,933.00	\$1,205.00	(\$3,728.00)		
Checking Interest	\$2.09	\$2.41	\$2.86	\$0.45		
Total Income	\$4,067.09	\$7,987.65	\$4,468.55	(\$3,519.10)		
Expense						
Quarterly Meetings	\$924.00	\$820.21	\$905.94	(\$85.73)		
Meals/Drinks	\$680.00	\$640.21	\$685.09	(\$44.88)		
Door Prizes/Misc	\$244.00	\$180.00	\$220.85	(\$40.85)		
Picnic	\$684.00	\$707.76	\$751.26	(\$43.50)		
Rental	\$60.00	\$60.00	\$60.00	\$0.00		
Food/Drinks	\$464.00	\$487.76	\$531.26	(\$43.50)		
Door Prizes	\$160.00	\$160.00	\$160.00	\$0.00		
Christmas Lunch	\$1,893.00	\$1,903.81	\$2,112.97	(\$209.16)		
Food/Drinks	\$1,743.00	\$1,753.81	\$1,962.97	(\$209.16)		
Door Prizes	\$150.00	\$150.00	\$150.00	\$0.00		
Postal	\$238.30	\$75.34	\$80.77	(\$5.43)		
Post Office Box	\$76.00	\$0.00	\$0.00	\$0.00		
Postage/Supplies	\$162.30	\$75.34	\$80.77	(\$5.43)		
Charitable Contributions	\$880.00	\$2,532.48	\$0.00	\$2,532.48		
WebPage	\$100.00	\$48.00	\$48.00	\$0.00		
Server Hosting	\$100.00	\$20.00	\$20.00	\$0.00		
Domain Name (2 Yrs)	\$0.00	\$28.00	\$28.00	\$0.00		
Total Expense	\$4,719.30	\$6,087.60	\$3,898.94	\$2,188.66		
Surplus / Shortage	(\$652.21)	\$1,900.05	\$569.61	(\$1,330.44)		